

WHO'S BUYING THE ROUGH?

Presented below is Rapaport's annual list of major rough-diamond buyers: 122 companies that source from the four miners producing enough to sell via long-term contracts.

De Beers offers about 90% of its rough through the Global Sightholder Sales program, with the rest available at auction. Most of its customers are "international" sightholders, while those with Botswana, South Africa or Namibia sights must manufacture the goods within those countries. Clients with "accredited buyer" status have access to excess supply that sightholders rejected, known as ex-plan goods.

Alrosa sells approximately 70% of its supply through a long-term plan known as the Alrosa Alliance. Three additional members are currently candidates for potential Alrosa supply, and are classified as "Other." Dominion Diamond Mines and Rio Tinto also operate contract sales, with the latter calling its arrangement the Select Diamantaire program.

COMPANY NAME	HEAD OFFICE	DE BEERS	ALROSA	DOMINION	RIO TINTO
A. Dalumi Diamonds	Israel	International, Botswana			
A.B.T. Diamonds	Israel	Accredited Buyer (International)			
A.C. Diam	Belgium		Alrosa Alliance		
Aives	India		Alrosa Alliance		
Almod Diamonds	USA	International, Namibia, Canada			
Ankit Gems	India	International, Namibia			
Arjav Diamonds	Belgium	International, Botswana	Alrosa Alliance		
Arodiam Manufacturing Co.	Belgium	International, South Africa			
Arslanian Group	Belgium		Alrosa Alliance		
Asian Star Company	India	International	Alrosa Alliance	Dominion	Select Diamantaire
Aspeco Belgium	Belgium		Alrosa Alliance		
Aurostar Diamonds Botswana	UAE	Botswana			
Blue Gems	Belgium		Alrosa Alliance		
Blue Star Diamonds	India	International			
Brilliant Gems	Belgium		Alrosa Alliance		
Brilliant Trading Co.	Hong Kong		Alrosa Alliance		
Bronner Trading Co.	Hong Kong		Alrosa Alliance		
Choron Diamonds	Belgium	Accredited Buyer (International)			
Chow Sang Sang Jewellery Co.	Hong Kong	International	Alrosa Alliance		
Chow Tai Fook Jewellery Co.	Hong Kong	International	Alrosa Alliance		Select Diamantaire
Corona Jewellery Company	Canada			Dominion	
Crossworks Manufacturing	Canada	International, Canada, Namibia			
D Navinchandra Gems	Belgium	International			
Dali Diamond Co.	Belgium	International	Alrosa Alliance		
DDK	Russia		Alrosa Alliance		
Dharmanandan Diamonds	India	International, Accredited Buyer (Botswana)	Alrosa Alliance		
Diacor International	South Africa	International, Botswana, South Africa, Namibia	Alrosa Alliance		
Diajewel	Belgium		Alrosa Alliance	Dominion	
Diamant Impex	Belgium	International			
Diambel	Belgium	International			Select Diamantaire
Diamond India	India		Alrosa Alliance		
Dianco	Belgium	International	Alrosa Alliance		Select Diamantaire

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Diarough Sourcing	Belgium	International, Botswana	Alrosa Alliance		Select Diamantaire
Diarush	UAE	International			
Dimexon International	India	International	Alrosa Alliance		Select Diamantaire
DYS Diamond Manufacturers	Namibia	Namibia			
Eloquence Corporation	USA	Industrial			
EPL Diamond	Russia		Alrosa Alliance		
Espeka	Belgium		Alrosa Alliance		
EZ Diamonds	Israel	International			
Finestar Jewellery & Diamonds	India	International, Accredited Buyer (Botswana)		Dominion	
Fischler Diamonds	Belgium		Alrosa Alliance		
Fruchter Gad Diamonds	Israel	Accredited Buyer (International)			
Gemmata	Belgium				Select Diamantaire
Gold Star Diamond	India	Accredited Buyer (International)			
Gomel MA Kristall	Belarus		Alrosa Alliance		
H Dipak & Co.	India	International			
H.D. Diam	India		Alrosa Alliance Other		
Hard Stone Processing	Namibia	Namibia			
Hari Darshan Exports	India	International			
Hari Krishna Exports	India	International	Alrosa Alliance	Dominion	Select Diamantaire
Hasenfeld-Stein	USA	International			
HVK International	India	International	Alrosa Alliance		
I.D.R.P.	Belgium		Alrosa Alliance		
IGC Group	Belgium	International, Botswana	Alrosa Alliance Other		
Jasani Group	India	International	Alrosa Alliance		
Jewelex India	India	International			
Julius Klein Diamonds	USA	International, South Africa, Namibia, Accredited Buyer (Botswana)			
K Girdharlal International	India	International			
Kapu Gems	India		Alrosa Alliance	Dominion	Select Diamantaire
Karp Impex	India	International, Accredited Buyer (Botswana)	Alrosa Alliance		
KGK Diamonds (I)	India	International	Alrosa Alliance		Select Diamantaire
KGK Diamonds SA	Hong Kong	Botswana, Namibia, South Africa			
Kiran Exports	Belgium	Accredited Buyer (International)		Dominion	Select Diamantaire
Kiran Gems	India	International	Alrosa Alliance		
Komal Gems	Belgium			Dominion	
KP Sanghvi & Sons	India	International	Alrosa Alliance		Select Diamantaire
Kristall Production Corporation	Russia		Alrosa Alliance		
Kristalldiam	Russia		Alrosa Alliance		
L&N Diamonds	Israel		Alrosa Alliance		
L. M. Van Moppes & Sons	UK	Industrial			
Laurelton Diamonds Belgium	Belgium	International, Botswana	Alrosa Alliance	Dominion	Select Diamantaire
Laxmi Diamond	India	International	Alrosa Alliance Other		
Lazare Kaplan International	USA	Namibia, Accredited Buyer (International)			

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Lieber & Solow Ltd (IS)	USA	Industrial			
Luk Fook Diamond (International) Co.	Hong Kong	International			
M. Suresh Company	India	International, Botswana	Alrosa Alliance		
Mahendra Brothers Exports	India	International		Dominion	
Mishal	Belgium	International			
Mohit Diamonds	India	International, Accredited Buyer (Botswana)	Alrosa Alliance		
Moti Ganz	Israel	Botswana, Accredited Buyer (International)			
Narola Gems	India			Dominion	
Niru Diamonds Israel	Israel	International	Alrosa Alliance		
Pluczenik Diamond Company	Belgium	International, Botswana, Namibia	Alrosa Alliance		
Pratham International	India			Dominion	
Premier Diamond Alliance	USA	International			
Ratnakala Exports	India			Dominion	
Red Exim	India			Dominion	
Richold	Switzerland	International	Alrosa Alliance		
Rosy Blue	Belgium	International	Alrosa Alliance	Dominion	
Rosy Blue (India)	India	International	Alrosa Alliance		
S. Vinodkumar Diamonds	India	International	Alrosa Alliance		
S.D. Diamond	Russia		Alrosa Alliance		
S.V. Gems	Belgium			Dominion	
Safdico International	Mauritius	International, Botswana, South Africa			
Sahar Atid Diamonds	Israel	International	Alrosa Alliance		
Schachter and Namdar	South Africa	Namibia, Accredited Buyer (South Africa)			
Schachter International	Israel	International, Botswana	Alrosa Alliance		
Shairu Gems Diamonds	India	International			
Sheetal Manufacturing Company	India	International	Alrosa Alliance		Select Diamantaire
Shree Ramkrishna Exports	India	International	Alrosa Alliance	Dominion	Select Diamantaire
Shri Hari Gems	India				Select Diamantaire
Signet Jewelers	USA	International, Botswana	Alrosa Alliance		Select Diamantaire
Simoni Gems	Belgium			Dominion	
Singh Diamonds	India			Dominion	
Soradiam	Belgium			Dominion	
Star Diamond Group	UK		Alrosa Alliance		
Star Rays	India	International		Dominion	
Sunnex	Belgium			Dominion	
Swintu Diam	Belgium		Alrosa Alliance		
Taché	Belgium	International, Botswana, South Africa	Alrosa Alliance		
Tasaki & Co.	Japan	International			
Trau Bros	Belgium	International, Botswana, Namibia	Alrosa Alliance		
VD Global	India	International	Alrosa Alliance		
Venus Jewel	India	International	Alrosa Alliance	Dominion	Select Diamantaire
Vijay Diamond	UAE	International			
Vishindas Holaram	India	International		Dominion	
Wing Hang Diamond Co.	Hong Kong		Alrosa Alliance		
Yaelstar	Belgium	International			
Yerushalmi Bros. Diamonds	Israel	International, Botswana			
Yoshfe Diamonds International	Israel	International			
Yosi Glick Diamonds	Israel	International			